

## Message Text

UNCLASSIFIED

PAGE 01 SEOUL 00586 210954Z

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

-----211000Z 125410 /20

R 210825Z JAN 77

FM AMEMBASSY SEOUL

TO USDOC WASHDC

INFO SECSTATE WASHDC 1668

UNCLAS SEOUL 0586

USDOC PASS MR. GEORGE B. KEEN, PROJECT DIRECTOR, FOREIGN  
BUYER PROGRAM, DIBA

E.O. 11652: N/A

TAGS: BEXP, KS

SUBJECT: FOREIGN BUYERS PROGRAM: INT'L AIR CONDITIONING/  
HEATING/REFRIGERATION EXPOSITION

REF: 76 SEOUL 9688

1. REPRESENTATIVES OF TONG HEUNG ELECTRIC COBMN LTD. (WTDR:  
UNDER PREPARATION) PLAN TO ATTEND THE INTERNATIONAL AIR  
CONDITIONING, HEATING, REFRIGERATION EXPOSITION TO BE HELD  
AT MCCORMICK PLACE, CHICAGO, FEBRUARY 14-17, 1977.

2. VISITORS SEEK SOURCES OF SUPPLY FOR A COMPLETE LINE  
OF NEW OR USED PLANT EQUIPMENT TO MANUFACTURE GAS COMPRESSORS.  
THEY ARE ALSO INTERESTED IN LOCATING SOURCES OF TECHNOLOGICAL  
KNOW-HOW FOR MANUFACTURE OF GAS COMPRESSORS. THE VALUE OF  
EQUIPMENT AND TECHNOLOGY IS ESTIMATED AT ONE MILLION U.S.  
DOLLARS.

3. THE COMPLETE ADDRESS OF THE TRAVELER IS MR. KIM HYUNG-IK,  
PRESIDENT, TONG HEUNG ELECTRIC CO., LTD. CPO BOX 1444,  
SEOUL 100; TELEX: K28597 TOHEN; CABLE: TOHEN TERP, SEOUL;  
TELEPHONE: 74-8383. NAME AND TITLE OF HIS ASSISTANT TO ACCOMPANY  
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HIM HAS NOT BEEN DETERMINED, BUT HE WILL ACT AS INTERPRETER  
FOR THE PRESIDENT.

4. THEIR ITINERARY IS: ETA CHICAGO FEBRUARY 10TH; ETA  
FEBRUARY 18TH SYRACUSE, NEW YORK TO VISIT CARRIER INTERNATIONAL  
CORP.

5. FIRM WAS ESTABLISHED IN 1967, IS CAPITALIZED AT \$144,000  
AND HAS 200 EMPLOYEES. FIRM MANUFACTURES PACKAGED AIR CONDI-  
TIONERS AND RECIPROCATING CHILLERS UNDER LICENSING ARRANGEMENT  
WITH CARRIER OVERSEAS CORP. FIRM CLAIMS TO HAVE SOLD \$3  
MILLION WORTH OF ITS PRODUCTS IN 1976.  
SNEIDER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
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**Disposition Approved on Date:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** 76 SEOUL 9688  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009